

PARTNERSHIPS FOR REGIONAL ECONOMIC PERFORMANCE (PREP)

Delivering Vital Business Assistance

Pennsylvania
WORK SMART. LIVE HAPPY.



HELP TO ANSWER YOUR BUSINESS QUESTIONS

- ✓ *How do I start a new business?*
- ✓ *How do I write a business plan? Where can I get necessary Financing?*
- ✓ *Where is the best place to locate my business? How can I expand into new markets?*
- ✓ *Who can help me re-organize my shop Floor? Should I invest in new equipment?*
- ✓ *Can I get training for my employees?*

WHO WE ARE

PREP (Partnerships for Regional Economic Performance) is a statewide network of partners designed to work in concert to deliver vital business assistance services across 10 regions of Pennsylvania.

Pennsylvania is committed to preparing businesses to start, grow, and flourish. Our local and regional PREP partners have the experience and know-how to assist individuals who have an idea and need help with the basics of starting a new venture. PREP also meets the demands of existing companies that seek assistance in all aspects of successful business development and growth.

OUR REGIONAL TEAMS

The PREP network consists of hundreds of trained and experienced experts who can offer assistance and resources. PREP's one-on-one counseling, specialized workshops, online training and financial incentives make it one of the most coordinated and respected networks in the nation designed specifically to meet the needs of job creators — the men and women who start and grow businesses in Pennsylvania. Each regional PREP team works together to coordinate the resources and services offered by local economic development service providers, including:

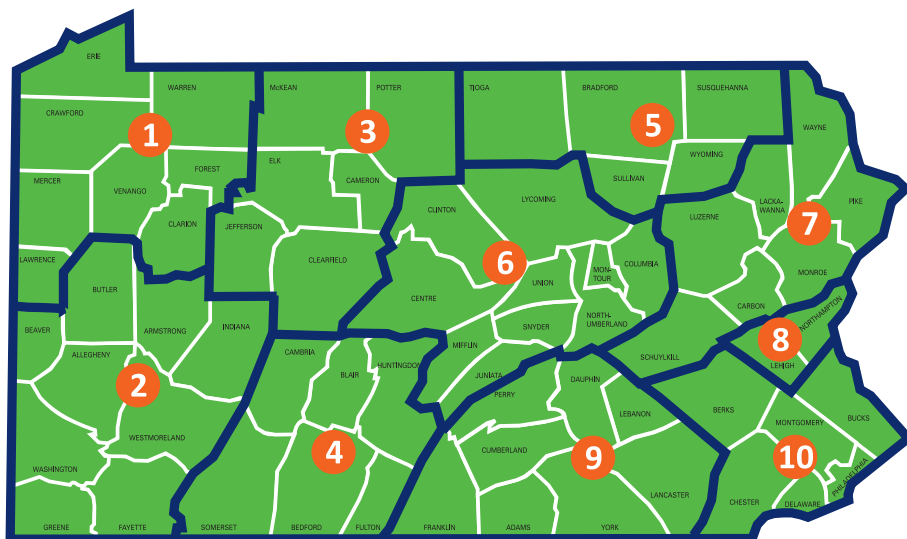
- Industrial Development Organizations (IDOs)
- Local Development Districts (LDDs)
- Small Business Development Centers (SBDCs)
- Industrial Resource Centers (IRCs)
- complementary economic development organizations

PREP makes it easier to learn what public and private sector resources can be quickly accessed to meet individual and company needs. Our coordinated network can quickly analyze needs, formulate a plan and assemble a team to put that plan into action.

Learn more about the PREP resources in your region at dced.pa.gov/prep.

PARTNERSHIPS FOR REGIONAL ECONOMIC PERFORMANCE (PREP)

Meet the Team | Regional Coordinators



1. NORTHWEST PREP

Jennifer Feehan, Economic and
Community Development Coordinator

Northwest Commission
395 Seneca Street
Oil City, PA 16301

814.677.4800 x106
jenniferf@northwestpa.org

2. SOUTHWEST PREP

Jennifer Lasser
Planning and Development Director

Southwestern Pennsylvania
Commission
Two Chatham Center, Suite 500
112 Washington Place
Pittsburgh, PA 15219

412.391.5590 x302
jlasser@spcregion.org

3. NORTH CENTRAL PREP

Christine A. Perneski
Director of Enterprise Development
North Central Pennsylvania Regional
Planning and Development Commission
49 Ridgmont Drive
Ridgway, PA 15853

814.773.3162 x3051
ncexport@ncentral.com

4. SOUTHERN ALLEGHENIES PREP

Deborah Prosser
Business Development Director

SAPDC
3 Sheraton Drive
Altoona, PA 16601-9343

814.949.6522
prosser@sapdc.org

5. NORTHERN TIER PREP

Cynthia Traore, International Trade
Program Manager

NTRPDC
312 Main Street
Towanda, PA 18848

570.265.1515
traore@northerntier.org

6. CENTRAL PREP

Betsy Lockwood
Project Development/Grants Manager

SEDA-Council of Governments
201 Furnace Road
Lewisburg, PA 17837

570.524.4491
elockwood@seda-cog.org

7. NORTHEASTERN PREP

Stephen Ursich
Vice President,
Business Development Services

NEPA Alliance
1151 Oak Street
Pittston, PA 18640

570.891.4649
sursich@nepa-alliance.org

8. LEHIGH VALLEY PREP

Brett Smith
Director

Lehigh University SBDC
416 E Fifth Street
Bethlehem, PA 18015

610.758.5878
bds206@lehigh.edu

9. SOUTH CENTRAL PREP

Melissa Stone
Vice President, Economic Development

Harrisburg Regional Chamber & CREDC
3211 North Front Street, Suite 201
Harrisburg, PA 17110

717.213.5042
melissa@hbgrc.org

10. SOUTHEAST PREP

Michael Grigalonis, COO

Chester County Economic
Development Council
737 Constitution Drive
Exton, PA 19341

610.321.8214
mgrigalonis@ccedcpa.com